

Westcon Cloud PBX Discount Offer



To effectively sell a **complete** Microsoft Skype for Business voice solution, Westcon introduces an exclusive new discount offer for Partners.

You can enjoy **5-15% Extra Discount** on your Microsoft Voice opportunities when opting for our exclusive **3-Part Bundle** including:



1. Sonus CloudLink Appliance

...an integrated appliance that combines Sonus' award winning SBC 1000 and SBC 2000 session border controllers running embedded Microsoft Skype for Business Cloud Connector Edition software. Sonus CloudLink provides a complete solution that enables enterprises to transition from traditional voice deployments to a Microsoft Skype for Business implementation whether on-premises OR in the cloud with Office 365 Cloud PBX.

5+% Extra Discount



2. Polycom Deskphones for Skype for Business

The industry standard, having deployed 70% of all phones deployed with Skype for Business/Lync. Engineered for rapid deployment, effortless integration and interoperability is assured.



10-15% Extra Discount

3. Plantronics Headsets for Skype for Business

Smart devices and applications designed to enhance Skype for Business adoption and create a more flexible, connected lifestyle thanks to noise-cancelling technology and contextual intelligence



10% Extra Discount

Minimum of 50 users and 50 mixed deskphone & headsets. See over for full list of participating products.

Optional Bolt-Ons (Pricing on Request)

- + Voice & Video Conferencing
- + Contact Centre Applications
- + Professional Services: Installation & Maintenance



Included Products:



Part Code	Description
SBC-1K-R-SIP-CL	SBC 1000 W/ 3 MEDIUM DSPS, CLOUD LINK W/CCE. SIP:SIP LICENSABLE
SBC-1K-R-P-CL	SBC 1000 W/ 1 PRI, 2 MEDIUM DSPS, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 4 PRI. SIP:SIP LICENSABLE
SBC-1K-R-FXSFXO-CL	SBC 1000 W/ 4 FXO, 4 FXS, 1 MEDIUM DSP, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 12 FXS, 12 FXO. SIP:SIP LICENSABLE
SBC-1K-R-FXS8FXO-P-CL	SBC 1000 W/ 1 PRI, 4 FXO, 4 FXS, 2 MEDIUM DSPS, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 4 PRI, 16 FXS, 8FXO SIP:SIP LICENSABLE
SBC-2K-R-2-CL	SBC 2000 W/ 2 DSPS, CLOUD LINK W/CCE. SIP:SIP LICENSABLE
SBC-2K-R-1-CL	SBC 2000 W/ 1 DSP, CLOUD LINK W/CCE. SIP:SIP LICENSABLE
SBC-1K-R-SIP-E-CL	SBC 1000 W/ SINGLE MEDIUM DSP, CLOUD LINK W/CCE. SIP:SIP LICENSABLE
SBC-1K-R-FXS-P-CL	SBC 1000 W/ 1 PRI, 4 FXS, 2 MEDIUM DSPS, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 4 PRI, 24 FXS. SIP:SIP LICENSABLE
SBC-1K-R-FXS-CL	SBC 1000 W/ 4 FXS, 1 MEDIUM DSP, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 24 FXS. SIP:SIP LICENSABLE
SBC-1K-R-BRIFXS-CL	SBC 1000 W/ 4 BRI, 4 FXS, 1 MEDIUM DSP, CLOUD LINK W/CCE. LICENSABLE GROWTH TO 8 BRI. SIP:SIP LICENSABLE.



Part Code	Description
2200-48450-019	VVX 411 - SfB deskphone
2200-48500-019	VVX 501 - SfB deskphone
2200-48600-019	VVX 601 - SfB deskphone



Part Code	Description
202581-01	BLACKWIRE C725-M
202652-02	VOYAGER FOCUS UC BT HEADSET,B825-M,WW
202652-04	VOYAGER FOCUS UC,B825-M,NO STAND
87680-02	VOYAGER LEGEND UC,B235-M,EMEA

Request your Discount Pricing:

Contact UCsales@westcon.co.uk or Tel: 01293 806002,
quoting 'CLOUD PBX BUNDLE OFFER'.

Offer Terms

Special offer pricing valid to 31st December 2017 or while stocks last. Discounts are additional to standard partner discounts. Westcon and participating vendors reserve the right to exclude price supported business. E&OE.