



















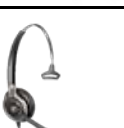





























**CORDED – DESKPHONE**




























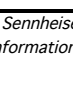


Plantronics		Jabra		Sennheiser		Sennheiser USPs
	Entera HW111N		Biz 1900 Mon		SC 230	<ul style="list-style-type: none"> <li>- Sennheiser HD Sound</li> <li>- Circleflex: Patented best in class wearing comfort</li> <li>- ActiveGuard: Patented acoustic shock protection that actively removes harmful sound burst energy rather than just clipping</li> <li>- Name tag personalisation: allows personal ID naming or asset code labelling</li> </ul>
	Entera HW121N		Biz 1900 Duo		SC 260	
	SupraPlus HW251		GN 2000 Mon		SC 230	
	SupraPlus HW261		GN 2000 Duo		SC 260	
	SupraPlus HW251N		GN 2100 Mon		SC 230	
	SupraPlus HW261N		GN 2100 Duo		SC 260	
	Encore Pro HW291N		Biz 2400 Mon		SC 630	
	Encore Pro HW301N		Biz 2400 Duo		SC 660	

**CORDED – UC**

Plantronics		Jabra		Sennheiser		Sennheiser USPs
	Blackwire C210		Voice 150 Mono		SC 30 USB CTRL*	- Sennheisser HD sound
	Blackwire C220		Voice 150 Duo		SC 60 USB CTRL*	- Ultra lightweight
	Blackwire C310		Voice 550 Mono		SC 30 USB CTRL*	- ActiveGard™ digital acoustic shock protection
	Blackwire C320		Voice 550 Duo		SC 60 USB CTRL*	
	Blackwire C610		Voice 750 Mon		SC 230 USB	- Sennheisser HD Sound
	Blackwire C620		Voice 750 Duo		SC 260 USB	- Circleflex: Patented best in class wearing comfort
	SupraPlus HW251N USB		GN 2000 USB Mon		SC 230 USB CTRL *	- ActiveGard™ digital acoustic shock protection
	SupraPlus HW261N USB		GN 2000 USB Duo		SC 260 USB CTRL *	- Name tag personalisation: allows personal ID naming or asset code labelling

\* Sennheiser Microsoft Lync Optimised skus available  
 Information correct as August 2013

**WIRELESS**

Plantronics		Jabra		Sennheiser		Sennheiser USPs
	CS 510		GN 920		DW Pro1 Phone	- Sennheiser HD Sound  - Best in class range: 180 m line of sight  - Longest talk time: 12 hours in narrowband mode (8 hours wideband)  - Fastest charging time: 25% of full charge in 10 minutes (1 hour for full charge)  - Universal charge dock: any DW headset can dock with any DW base  - Easy Pair: just place the DW in the base - pairs in less than 5 seconds
	CS 520		No equivalent		DW Pro2 Phone	
	CS 530		No equivalent		DW Office Phone	
	CS 540		No equivalent		DW Office Phone	
	Savi W440		GN 930		DW Office USB *	
	Savi W710		Pro 9460 Mono		DW Pro1 *	
	Savi W720		Pro 9460 Duo		DW Pro2 *	
	Savi W730		Pro 9450 Midi		DW Office *	
	Savi W740		Pro 9450 Midi		DW Office *	
	Savi W745		Pro 9470 Midi		DW Office *	

\* Sennheiser Microsoft Lync optimised skus available  
 Information correct as Aug 2013

## DW SERIES – ALL THE SKUS

### **DW Office - monaural, headband and ear hook (DW 10)**

DW Office (504301) – desk phone and PC  
DW Office ML (504456) – desk phone and PC, Lync Optimised  
DW Office Phone (504431) – desk phone only  
DW Office USB (504313) – PC Only  
DW Office USB ML (504468) – PC Only, Lync Optimised

### **DW Pro1 – monaural headband (DW 20)**

DW Pro 1 (504305) – desk phone and PC  
DW Pro 1 ML (504460) – desk phone and PC, Lync Optimised  
DW Pro 1 Phone (504435) – desk phone only  
DW Pro 1 USB (504317) – PC Only  
DW Pro 1 USB ML (504472) – PC Only, Lync Optimised

### **DW Pro2 – binaural headband (DW 30)**

DW Pro 2 (504309) – desk phone and PC  
DW Pro 2 ML (504464) – desk phone and PC, Lync Optimised  
DW Pro 2 Phone (504439) – desk phone only  
DW Pro 2 USB (504321) – PC Only  
DW Pro 2 USB ML (504476) – PC Only, Lync Optimised



**DW Office**

**DW PRO 1**

**DW PRO 2**



**DW 10, DW 20, DW 30 = Manufacturers code**

**DW Office, DW Pro 1, DW Pro 2 = Product name**

**DW 10 = DW Office**

**DW 20 = DW Pro 1**

**DW 30 = DW Pro 2**

- Full Workday talktime – 12 hrs in narrowband mode, 8 hrs wideband
- Intelligent Fast Charge – 25% charge in 10 mins, giving 3 hrs talktime
- Long Range – up to 180 metres
- ActiveGard™ protects against acoustic shock and sudden sound surges
- Noise Cancelling mics – filters out unwanted background noise
- Easy pairing – simply dock the headset in the base – ideal for flexible working environments
- Conferencing/Training support– connect up to 4 headsets to a call



## Contact List – Call Centre and Office Headsets

**Head Office:** Sennheiser UK  
 Pacific House  
 Third Avenue  
 Globe Park  
 Marlow  
 Buckinghamshire

**Main Tel. No:** +44 (0)1628 402200  
**Website:** [www.sennheiser.co.uk/cco](http://www.sennheiser.co.uk/cco)  
**Partner Portal:** [www.thebluespace.co.uk](http://www.thebluespace.co.uk)



	Name	Job Title	Tel. No:	E-mail	Responsibilities					
Sales	Jane Craven	Director of Sales	07780 448 560	<a href="mailto:jcraven@sennheiser.co.uk">jcraven@sennheiser.co.uk</a>	UK Director					
	Steve Bailey	Business Area Manager	07990 976 277	<a href="mailto:sbailey@sennheiser.co.uk">sbailey@sennheiser.co.uk</a>	Corporate, dealer & distribution team management					
	Michael Waterworth	Distribution Sales Manager	07810 755 888	<a href="mailto:mwaterworth@sennheiser.co.uk">mwaterworth@sennheiser.co.uk</a>	Deal, pricing, product and technical support for distribution					
	Jo Waters	Dealer Sales Manager	07799 863 451	<a href="mailto:jwaters@sennheiser.co.uk">jwaters@sennheiser.co.uk</a>	Deal, pricing, product and technical support for resellers					
	Ewan Stephenson	Unified Communications Sales Manager	07775 603 408	<a href="mailto:estephenson@sennheiser.co.uk">estephenson@sennheiser.co.uk</a>	Unified Communications Sales Specialist					
Technical	Nigel Holland	UK Product Manager	07919 487 589	<a href="mailto:nholland@sennheiser.co.uk">nholland@sennheiser.co.uk</a>	Technical support, product training and pricing management					
						Paul Turner	Corporate Sales Manager - South	07780 682 903	<a href="mailto:pturner@sennheiser.co.uk">pturner@sennheiser.co.uk</a>	End user acquisition and account manager for the South
Support	Caroline Chappell	Account Manager	07795 247 989 01628 402 272	<a href="mailto:cchappell@sennheiser.co.uk">cchappell@sennheiser.co.uk</a>	Key account support, order processing, first level technical support, warranty returns, first level logistics					
Marketing	Charlotte Gaskin	Channel Marketing Manager	07824 171 519	<a href="mailto:cgaskin@sennheiser.co.uk">cgaskin@sennheiser.co.uk</a>	MDF management, co-marketing, events, advertising, telemarketing, email and online marketing					